



## Thomas Murray Cyber M&A

During M&A deals, all investments are placed at risk by the target organisation's cyber security posture. Research suggests a 68% uptick in cyber incidents during the month of a deal closure. Thomas Murray's cyber security due diligence protects investments, empowers investors, and prevents costly post incident spend and recovery efforts. Our solutions meet access and time limitations and are designed to be clearly understood by all stakeholders. We offer concise analysis powered by technology, data and threat intelligence.

### Typical cyber security challenges in M&A deals

- **Time and focus:** Tight deadlines require tight focus on the high-value activities that can provide essential insights.
- **Limitations on stakeholder access to information:** Depending on the nature and level of access to the target organisation, due diligence providers must give value regardless of the various levels of access permitted to the buyer.
- **Context and findings within wider transactions:** Within the wider deal environment, all findings, observations, and risks must be placed within the context of the deal and the value of the organisation.

#### *Led by threat intelligence*



Threat intelligence is at the heart of everything we do

#### *Delivered by experts*



Our services are delivered by senior team members with decades of cyber security experience

#### *Personal and pragmatic*



We focus on understanding your organisation and its stakeholders



## Target access scenarios and Thomas Murray's cyber security offerings

Due diligence	No direct access	Virtual data room access	Access to internal stakeholders	Detailed assessments
Basic				
Enhanced				
Tailored				

### *Basic*

Addresses high-level concerns related to historic breaches. Designed for use in highly restricted circumstances.

- Orbit Security external scan
- Open-source threat intelligence, including dark web searches
- High-value controls for specific industry threats
- Reviews of future cyber security initiatives

### *Enhanced*

Basic, plus an assessment of the quality of leadership and a costed plan for prioritised remediation where required.

- Interviews with security stakeholders
- Holistic assessment of cyber security, including a review of relevant VDR documents
- Mapping across the NIST CSF and CIS critical controls

### *Tailored*

A tailored offering to meet client requirements. Considerations include:

- Integration or carve-out requirements
- Technology-driven due diligence
- Specific or mandated investment requirements for cyber security
- Wider technical testing or assurance activities

**To find out more contact:**



### **Cian McDonagh**

Business Development Lead | Cyber Risk

+44 (0)20 8057 7248

[cmcdonagh@thomasmurray.com](mailto:cmcdonagh@thomasmurray.com)